



One Medical and Health Transformation Alliance Partner to Provide Accessible, Personalized Healthcare Across America

WESTMONT, NJ- November 14, 2023 – Health Transformation Alliance (HTA), a cooperative of nearly 60 of America’s largest employers, is partnering with One Medical, an Amazon company, to bring innovative digital health solutions and comprehensive primary care services to more people. Through this partnership, One Medical will participate as a key primary care provider for HTA member companies, ensuring they have access to convenient and personalized healthcare services.

“We believe in quality, accessible healthcare for all Americans. We are proud to partner with One Medical as we take a huge step forward to transform healthcare for the better, addressing the inefficiencies and costs that plague our system,” said HTA CEO Robert Andrews. “Together, alongside our members, we will pave the way for a healthier and more equitable future in healthcare across America.”

HTA is a collective of prominent employers that have joined forces to mobilize on behalf of larger groups of Americans who are seeking better, lower-cost care. One Medical operates more than 200 primary care offices in nearly 20 major metropolitan areas, combining in-person and virtual care services. With this partnership, more people will have access to cutting-edge technology with a human-centric approach to delivering high-quality care to patients.

“The current healthcare experience is complicated and costly, and we’re in a unique position to change that,” said David Kabaker, VP of Channel Partnerships at One Medical. “We are excited to partner with HTA, making it easier for more people to access One Medical’s in-person and virtual primary care services that have proven to drive down total cost of care and deliver health outcomes.”

“A relationship of trust with a clinician may be the most powerful medicine we ever receive to keep us vibrant and extend our lives. We are on a mission to build these relationships between incentive-aligned clinicians and their patients to protect our physical, mental, and financial wellbeing,” said Lee Lewis, the Chief Strategy Officer at HTA.

One Medical is a part of Amazon Health, which includes Amazon Clinic and Amazon Pharmacy. One Medical works with more than 8,500 companies to offer One Medical as an employee health benefit.

The collaboration between HTA and One Medical aims to improve healthcare outcomes, reduce costs, and enhance the overall patient experience. A [JAMA study](#) in 2020 found that One Medical's primary care model resulted in 45% lower total medical and prescription costs for participating members.

By leveraging the resources and expertise of both organizations, One Medical, HTA and its member organizations are setting a precedent for employer-led innovation in healthcare. This collaboration serves as a testament to the power of collaboration in driving meaningful change in the healthcare industry.

About Health Transformation Alliance

The Health Transformation Alliance (HTA) is a cooperative of nearly 60 of America's leading employers that have come together to fix our broken healthcare system. With responsibility for more than 4 million lives in the United States and a collective annual health care spend of \$27 billion, the member companies of the HTA have combined their resources, knowledge, and experience to transform the way healthcare is delivered. To that end, the HTA has developed value-driven solutions in data and analytics, pharmacy, medical and consumer engagement specifically designed to improve patient care and economic value. To learn more, visit www.htahealth.com.

About One Medical

One Medical is a U.S. national human-centered and technology-powered primary care organization with seamless digital health and inviting in-office care, convenient to where people work, shop, live, and click. One Medical's vision is to delight millions of members with better health and better care while reducing costs, within a better team environment. One Medical's mission is to transform health care for all through a human-centered, technology-powered model. Headquartered in San Francisco, 1Life Healthcare, Inc. is the administrative and managerial services company for the affiliated One Medical physician-owned professional corporations that deliver medical services in-office and virtually. 1Life and the One Medical entities do business under the "One Medical" brand.

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